

Report Number: QIP-ASI137257

Audit Date : 23 Jul., 2013
Expiry Date : 22 Jul., 2014

This report is issued by Focus Technology Co., Ltd. (Made-in-China.com) and the supervising inspectorate (SGS-CSTC Standards Technical Services Co., Ltd.) to confirm that:

Company Name : BONLE (FUZHOU) INTERNATIONAL CO., LTD.
 百纳（福州）进出口有限公司
Showroom : <http://bonlegroup.en.made-in-china.com>
Address : 91#Taiyu Rd, Fuwan Pian, Jinshan Industrial Zone, Fuzhou, Fujian, China
Product : Insulator, Cross Arm, Arrestor, Fuse Cutout

has been on site audited for the Following Scope of Activity

1. General Information
2. Foreign Trade Capacity
3. Management System and Product Certification
4. Production Capacity & Quality Control
- the audit content of this part relates only to its associated enterprise
5. Photos



General Comments:

BONLE (FUZHOU) INTERNATIONAL CO., LTD. is a trading company with 21 employees; it was established in 1998, located in 91#Taiyu Rd, Fuwan Pian, Jinshan Industrial Zone, Fuzhou, Fujian, China. The offices occupy an area of 1,000 square meters. BONLE (FUZHOU) INTERNATIONAL CO., LTD. has its own brand "BONLE®". They have passed ISO9001:2008 certification in 2012. Bonle (Fuzhou) International Co., Ltd. has successful foreign trading experience in Europe, South America and Africa.



Sign for and on behalf of
 SGS-CSTC Standards Technical Services Co., Ltd.

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SUPPLIER ASSESSMENT REPORT

Audited Company	BONLE (FUZHOU) INTERNATIONAL CO., LTD. 百纳（福州）进出口有限公司
Audited Site:	91#Taiyu Rd, Fuwan Pian, Jinshan Industrial Zone, Fuzhou, Fujian, China

Consigner of Assessment	Made-in-China.com	
Audit Type	☒ Initial Audit ☐ Re-audit	
Valid Date	From 23 Jul., 2013 to 22 Jul., 2014	Verify Report www.sgs.com
Auditor	Hamilton Liu	Reviewed by Jacky Ren

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Part A: General Information

Section 1: Company Overview

1.1 Legal Validity			
Does the company have a valid business license?	☒ Yes ☐ No ☐ Others	Registration Number	350100100069756
Year of established	06 Aug., 1998	Valid Date	05 Aug., 2048
Registered address	3F, 91#Taiyu Rd, Fuwan Pian, Jinshan Industrial Zone, Fuzhou, Fujian, China		
Actual address	91#Taiyu Rd, Fuwan Pian, Jinshan Industrial Zone, Fuzhou, Fujian, China		
Is the annual review done by local authority (Industrial & Commercial Bureau)?	Refer to the business license provided the annual reviewed in 2013		
Registered capital	RMB 5,050,000		
Paid-in capital	RMB 5,050,000		
Name of legal representative	Mr. Xiongjie Lai		
Business scope	wholesale, purchase & sales agency of clothing, shoes and hats, daily general merchandise, stationery, electronic products, household appliances, rubber products, plastic products. Self managing and agent import and export business of all kinds of goods and technology, but exclude the goods and technologies import and export business state limit or prohibit (don not attach a catalogue of import and export commodities), managing incoming processing and the "three to fill a" business, operating counter trade and entrepot trade. (the above operating scope refer to the permission business projects, should get relevant permission before operating)		
1.2 Basic Information			
Contact person	Miss Ada Zeng	Email	sales@bonle.com
Phone number	0086-591-88000140	Fax number	0086-591-87527166
URL/Web address	http://www.bonle.com/		
Company type	☐ Manufacturer ☒ Trading Company ☐ Combined ☐ Group Corporation		
Type of ownership	☒ Limited Company ☐ Public Company ☐ Foreign joint venture ☐ State-Owned ☐ Private Owner ☐ Wholly foreign-owned enterprises		
Subsidiary company	☒ Company name: Bonle (Fuzhou) International Co., Ltd. ☒ Company name: Bonle (Fuzhou) Electric Manufacturing Co., Ltd. ☒ The relationship of two companies: ☒ The two companies have the same legal representative ☐ One company has more than 20% of the shares of another company		
Products manufactured / sold scope	Insulator, Cross Arm, Arrester, Fuse Cutout		
1.3 Company Building Information			
According to: ☐ Land certificate ☐ Real estate certificate ☒ Lease agreement ☐ Observation Estimated on site			
The company area 1,000 square meters The land occupies square meters. The offices occupy square meters. The workshops occupy square meters.			

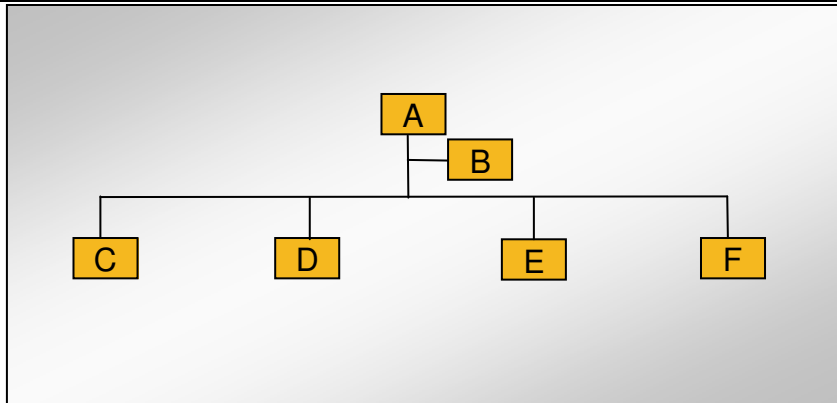
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Section 2: Human Resources

2.1 Company Chart



2.2 Explanation of Code and Employee Details

Code	Department	Number of employees
A	President	1
B	General Manager	1
C	GM Assistant	1
D	Finance Dept.	3
E	Sales Dept.	12
F	Admin. Dept.	3
Number in total:		21

2.3 Key Staff

Title	Full name	Education	Working experience for this trade / total experience
GM Assistant	Miss Ada Zeng	University	8 years / 8 years

Remark: Above information of key staff was based on interview with company representative.

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Part B: Foreign Trade Capacity

Section 1: Export Overall Situation

1.1 Export Overall Situation	
Does the company have a valid Import and Export license?	☒ Yes ☐ No
The import and export enterprise code.	3500260573833
The number of foreign trading staff with relevant trading experience.	☐ within 1 year staff ☒ 1-5 years 3 staffs ☒ 6-10 years 9 staffs ☐ over 10 years staff Total 12 staffs
The language freely used by foreign trade staff	☒ English ☐ others
Annual revenue of previous year	Refer to the data provided by manufacture the annual revenue is RMB 100,696,457.08
Annual export revenue of previous year	Refer to the data provided by manufacture the annual revenue is RMB 100,696,457.08
Estimated export revenue for this year.	According to interview with the legal representative the annual export revenue about USD 30,000,000
Overseas agent / branch	☐ Yes ☒ No
Nearest port	Fuzhou
Acceptable quotation terms	☒ FOB ☒ CIF ☒ CFR
Acceptable payment terms	☒ LC ☒ T/T ☒ D/P ☒ PayPal ☒ Western Union ☒ Small-amount payment
Average lead time (Peak Season)	☐ within 15 workday ☒ one month ☐ 2-3 months ☐ 4-6 months ☐ 6-12 months ☐ more time
Average lead time (Off Season)	☐ within 15 workday ☒ one month ☐ 2-3 months ☐ 4-6 months ☐ 6-12 months ☐ more time

Section 2: Export Business Capacity

2.1 Market Distribution (please list top three areas)		
Market	Main Product	Main client
☐ North America		
☒ South America	Insulator, Cross Arm, Arrestor, Fuse Cutout	N/A
☒ Europe	Insulator, Cross Arm, Arrestor, Fuse Cutout	N/A
☐ Southeast Asia/ Mideast		
☒ Africa	Insulator, Cross Arm, Arrestor, Fuse Cutout	N/A
☐ East Asia (Japan/ South Korea)		
☐ Australia		
☐ Domestic		
☐ Others		

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Section 3: Supplier Management

3.1 Supplier Management		
Item	Content	Observations /Comments
1	Does the company establish and implement an effective suppliers' assessment procedure?	☒ Have the written procedures and followed records ☐ Have the written procedures but no records ☐ Have relevant records without written procedure ☐ No written procedures or followed records
2	Does the company have an updated list of approved suppliers?	☒ The approved suppliers list was updated in <u>23 Dec., 2012</u> ☐ Have the written suppliers without approved signature or date. ☐ Provided some suppliers names ☐ No approved suppliers list

Section 4: After-sales Service Capacity

4.1 After-sales Service Capacity		
Item	Content	Observations /Comments
1	Is there a procedure to conduct random product inspection after final packaging in place?	☒ Have clear standards and written inspection records ☐ No written standards but had inspection reports ☐ Have the procedures but no inspection records ☐ It's not necessary to carry out the inspection
2	Is there a clear procedure for handling customer complaints?	☒ Has the clear procedure and followed records ☐ Has the procedure but no written records. ☐ No written procedures or records.
3	Can the finished/package product be traced by lot identification to the appropriate raw materials test reports?	☐ Have the procedures to trace the raw materials. ☐ Can trace main materials ☐ Can trace production date. ☒ Can't trace products
4	Are corrective & preventive actions mechanism established and implemented effectively (including the suppliers/ sub-contractors control, incoming inspection, process control, final inspection and customer complaint)?	☒ Has the clear procedure and followed records ☐ Has the procedure but no written records. ☐ No written procedures or records.

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Part D: Management System and Product Certification

1.1 Management System and Product Certification	
Management system certification	☒ ISO9001:2008 certificate Issue date: 05 Apr., 2012 Certificate No: 00612Q20364R1S Issued by: QAC Scope: international export and service for general products (overhead line accessories and hardware; cross arm; spindle; steel pole; transformer; voltage transformer; current transformer; disconnect switch & isolate; SF6 breaker; surge arrester; insulator; lighting & luminaries; CFLS; switchgears; cable & conductor; stay wire; cut out fuse; HRC fuse; fuse base; switch & socket; substation equipment; housing electrical material; generator sets) ☐ ISO14001:2004 certificate ☐ OHSAS18001:2007 certificate ☐ TS16949 ☐ SA8000 ☐ Others ☐ NIL
Product certification	☐ CE ☐ UL ☐ CCC ☐ RoHs ☐ FCC ☐ Others ☒ NIL
Test reports for raw materials	☐ RoHS ☐ Reach ☐ Others ☒ NIL

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Part E: Production Capacity & Quality Control

Remark: The audit content of this part relates only to its associated enterprise (Bonle (Fuzhou) Electric Manufacturing Co., Ltd.)

Section 1: Production Capacity

1.1 Production Workflow Chart



1.2 Products Situation (Top three Product Categories)

Product	Price range	Min. order quantity	Top monthly output	Average monthly output	Total in 2012
N/A					

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1.3 Main Facilities

Picture	Facility name	Brand or Country/Region of origin	Target Value/machine*day	Quantity
	Punching machine	China	/	9
	Lathe	China	/	10
	Forge and stamp machine	China	/	3
	Thread roller	China	/	4
	injection moulding machine	China	/	12

Section 2: Production Process Control

2.1 Production Process Control

Item	Content	Observations /Comments
1	Product R&D capacity	☒ Own brand ☐ ODM ☒ OEM
2	Are the environmental conditions, such as tidiness and cleanliness being controlled and suitable for the operation performed?	☐ Very tidy ☒ Normal ☐ Need to improve ☐ Very poor
3	Are the necessary items /documents provided at appropriate location and under control?	☒ Work Instructions /procedures ☐ Workmanship standard /acceptance ☐ Golden sample /Approval sample ☐ Product picture ☐ Verbal by workshop director

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4	Are written instructions available for incoming material inspections /testing? Is the relevant record maintained?	☒ Has instructions and uniformly followed ☐ Has instruction but no written records ☐ Materials checked by storage staff
5	Are written inspections /testing instructions available for finished products? Is the relevant record maintained?	☒ Have instructions and uniformly followed ☐ Have instruction but no written records ☐ Finished product checked by packing staff
6	What type of inspection is used for finished products?	☐ Random inspection ☐ Visual inspection ☐ Function inspection ☒ 100% inspection ☒ Visual inspection ☐ Function inspection
7	Are non-conforming units clearly marked/ segregated to prevent accidental dispatch?	☐ Marked and segregated ☐ Segregated but not marked clearly ☒ Not found on site
8	How are the non-conforming units handled?	☒ Repaired and re-inspection ☒ Picked out ☐ Used under control ☐ Others

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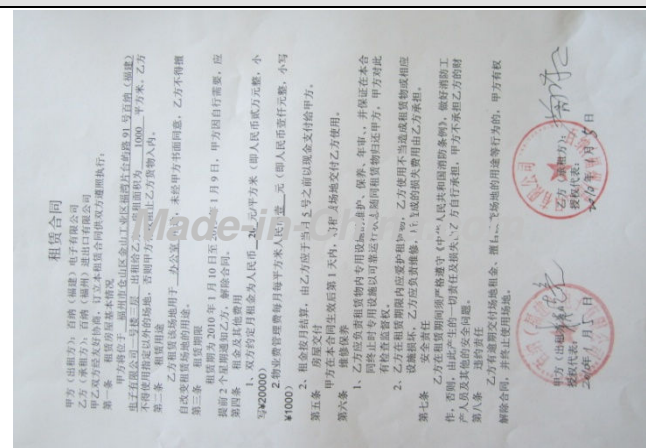
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1.1 Photos of Documents

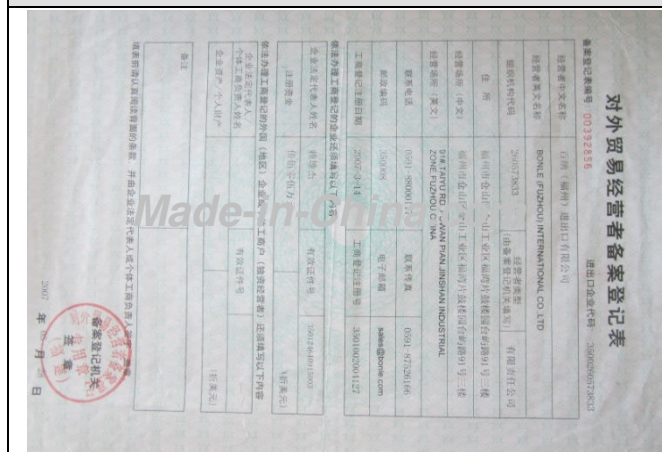
Description: Business License



Description: Lease Agreement



Description: Export License



Description: Custom Registration



Description: ISO9001 Certificate



Description: Trade Mark Certificate



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Section 2: Photos of Company

2.1 Photos of Company and Product Sample

Description: Company Gate



Description: Office



Description: Showroom



Description: Product Samples



Description: Product Samples



Description: Product Samples



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Description: Product Samples



Description: Product Samples



Description: Product Samples



Description: Product Samples



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